Contents

Preface	ix
1 Introduction The Professions Literature The Concept of Profession Cases of Professional Deve	alization 9
I Work, Jurisdiction, and Com	APETITION 33
2 Professional Work Objective and Subjective Diagnosis 40 Treatment 40 Inference 48 Academic Knowledge 52	35 35
3 The Claim of Jurisdiction Audiences 59 Settlements 69 Internal Structure 79	59
4 The System of Professions The Implications of Exclus Professions 86 Sources of System Disturb The Mechanisms of Jurisd Abstraction 98 Conclusion 111	sion: A System of pances 91

II THE SY	STEM'S ENVIRONMENT	115
	5 Internal Differentiation and the Problem of Power	117
	Internal Stratification 118 Client Differentiation 122 Workplace, Workplace Structure, and Internal Divisions of Labor 125 Career Patterns 129 Power 134	
	6 The Social Environment of Professional Development	143
	Forces Opening and Closing Jurisdictions 144 The Internal Organization of Professional Work 150	
	Changing Audiences for Jurisdictional Claims 157 Co-optable Powers, Oligarchy, and the New Class 167	
	7 The Cultural Environment of Professional Development	177
	Changes in the Organization of Knowledge 177 New Forms of Legitimacy 184 The Rise of Universities 195	
III THREE	CASE STUDIES	213
	8 The Information Professions	215
	The Qualitative Task Area 217 The Quantitative Task Area 226 The Combined Jurisdiction 239	
	9 Lawyers and Their Competitors	247
	Potential Jurisdictional Conflicts of the Legal Profession 248 Complaints about Unqualified Practice and Other Invasions 254 Conclusions 275	
	10 The Construction of the Personal Problems Jurisdiction The Status of Personal Problems, 1850-75 281	280

The First Response to "American Nervousness" 285 The Psychiatric Revolution 294 The Rise of Psychotherapy 300 Conclusion: The Clergy Surrender 308

11	Conclusion	315
	The System of Professions 315	
	History 319	
	Theory and the Professions 323	
	Notes	327
	References	389
	Index	423